2016 Annual Report

We are here for New Jersey: Offering Hope, Delivering Help
NJ SHARES’ MISSION STATEMENT

NJ SHARES PROVIDES ASSISTANCE TO HOUSEHOLDS IN NEED OF HELP MEETING THEIR UTILITY BURDEN. THROUGH ADVOCACY, COMMUNITY OUTREACH, EDUCATION, INFORMATION AND REFERRAL, WE CONNECT LOW AND MODERATE INCOME HOUSEHOLDS WITH AVAILABLE RESOURCES.

NJ SHARES’ ASSISTANCE

Energy costs can add a significant burden to family budgets. When faced with an unanticipated temporary financial crisis, that burden may be too much to bear. NJ SHARES provides a safety net for families and individuals who need assistance and do not qualify for other programs.

Additional Programs

Telephone Assistance: NJ SHARES is a strong advocate for customer care with a focus on providing our clients with the highest level of support, information and access to resources. In partnership with Verizon New Jersey, the NJ SHARES Client Services Call Center connects clients to the Verizon Communications Lifeline program. This program ensures low income households, seniors and the disabled stay connected, allowing people to reach their doctors, families, and emergency services if needed.

Water Utility Assistance: NJ SHARES administers water assistance programs for New Jersey American Water and SUEZ customers.

NJ SHARES’ IMPACT

Through the generosity of our donors, partner agencies and supporters, we can celebrate the true impact made for more than 182,000 households.

Offering Hope, Delivering Help

Data shown on all sidebars is based on an annual impact evaluation by Applied Public Research Institute for Study and Evaluation (APPRISE).
Dear Friends:

Anyone can face a financial crisis. According to United Way’s Asset Limited Income Constrained Employed (ALICE) report more than 37 percent of households in New Jersey are falling into the ‘working poor category’. More families than ever are choosing between buying groceries and paying the utility bills.

With your support, NJ SHARES responds by extending the energy assistance safety net to help households in emergency or crisis situations who do not qualify for State or Federal low income programs. Uniquely, we partner with 222 community based, government agencies and legislative offices, who meet with clients out of 266 sites throughout the state to ensure access to our programs in all communities and neighborhoods.

2016 brought new opportunities for NJ SHARES to reach struggling communities and collaborate more deeply with our corporate, utility and community partners.

Our partnership with Atlantic City Electric (ACE), now an Exelon Company, allowed us to work together and offer an extensive outreach effort to the South Jersey community. NJ SHARES was named as an administrator to the new ACE Helping Hands program, scheduled to take effect in early 2017, which will provide supplemental assistance to needy households earning up to 400 percent of the federal poverty level. This assistance has become more essential as the economic situation in the Atlantic City region continues to decline and the impact of job losses in Southern New Jersey continues to be felt throughout the region.

This year also brought NJ SHARES the opportunity to work with PSE&G to provide outreach and education to Mercer County residents who received assistance from NJ SHARES programs and who also may qualify for free energy efficiency measures from the Comfort Partners program.

NJ SHARES programs are needed now more than ever and we remain committed to working together with our partners to encourage dialogue on critical issues surrounding poverty and energy affordability in New Jersey. We will work creatively with our partners to come up with solutions for the growing number of families who are working hard and still struggling. We also lend our voice to the Anti-Poverty Network and nationally to the National Energy and Utility Affordability Coalition.

As we work together to help our neighbors who are facing difficult circumstances, we are grateful for your continued support. Many thanks to our individual and corporate donors, our agency partners, and our utility company friends for their continued support. Together we will work hard to provide solutions to our New Jersey neighbors in need. Our collaboration today can help an individual or family avoid the unnecessary tragedies that can result from using unsafe measures to light and heat their homes.

Warm Regards,

Alita T. Corbett
Board Chairperson

James M. Jacob
President and CEO
NJ SHARES recipients were likely to have vulnerable household members.

49% had a child 18 or under in the home.

49% had a household member over 50 years old.

Advocacy, Community Outreach and Education

Advocacy

New Jersey

NJ Shares works throughout the year to serve as an advocate to increase awareness of the importance of assistance programs designed to help New Jersey residents. Jim Jacob provided testimony for Assembly and Senate hearings in 2016 as well as hosted a NJ Shares day at the Statehouse during the start of the heating season.

In early 2016, our advocacy efforts were magnified by the State Assembly Speaker Vincent Prieto’s announcement of a new initiative targeting poverty in New Jersey during a State House news conference. Jim Jacob had the opportunity to submit testimony before the Assembly Human Services Committee, Assembly Speaker Vincent Prieto (D-Hudson), Assembly Human Services Committee Chairperson Valerie Vainieri Huttle (D-Bergen), vice chairperson Cleopatra Tucker, (D-Essex), committee members Angela V. McKnight (D-Hudson), Patricia Egan Jones (D-Camden) and Gail Phoebus (R-Morris-Sussex-Warren).

The hearing, one of four committee hearings on Lifting New Jersey Families out of Poverty and Rebuilding the Middle Class, was a critical step in creating solutions to address and redefine poverty for households in every county. NJ Shares offered our partnership in providing solutions to the financial crisis created by the energy burden facing families across our state in addition to articulating the challenges non-profit organizations face in addressing the needs of our neighbors in crisis.
NJ SHARES REQUIRES THAT CUSTOMERS MAKE A GOOD FAITH PAYMENT TOWARD THEIR UTILITY BALANCE IN THE 90 DAYS PRIOR TO GRANT RECEIPT.

77%

HAD PAYMENTS OVER $100 IN THE 90 DAYS PRIOR TO GRANT RECEIPT.

THE AVERAGE PAYMENT WAS $434.

DAY AT THE STATEHOUSE IN TRENTON

NJ SHARES was able to speak to some of our representatives and their staff about our programs and partnerships at our Day at the Statehouse event. On a day when both the Assembly and Senate were in session, NJ SHARES took over Goldfinch Square, a busy intersection of hallways at the Statehouse, to educate decision makers on the importance of energy and utility affordability. The NJ SHARES team provided visitors and staff with energy and water assistance and Verizon Communications Lifeline program discount information – all resources to help struggling households maintain a safe and healthy living environment.

NATIONALLY

NJ SHARES met with our Congressional delegation’s staff in their Washington DC offices during the National Energy and Utility Affordability Coalition’s Action Day. We discussed recent poverty data in New Jersey and the ongoing need for energy bill payment assistance. We described the impact of the federally funded Low Income Home Energy Program and our programs across the state. During our meetings we also discussed the long term stress of poverty on a growing population of our working neighbors. Their staff expressed the delegations’s support. NJ SHARES will continue to work together with our elected officials to develop solutions to increase stability and provide relief for New Jersey residents in need.

Pictured with Jim Jacob (seated second from the left) are the energy affordability advocates who participated in the National Energy and Utility Affordability Coalition’s Energy Action Day. NJ SHARES joined colleagues from around the country on Capitol Hill to educate policy-makers on the critical health and public safety need for energy assistance.
NJ SHARES’ recipients are the working poor.

82% had employment income.

60% had income between 200% and 300% of the federal poverty level.

EDUCATION

NEW JERSEY

As part of our commitment to help our neighbors with energy and utility assistance, NJ SHARES educates and informs all of our partner agencies and the greater public about the various energy, water, telephone, conservation and weatherization programs available.

NJ SHARES is proud of the long relationship we have with our utility partners around the state. This year nearly 20 percent of our outreach efforts were sponsored by the utility companies – more than in any other year.

NJ SHARES’ Dena Shipley and New Jersey Natural Gas’ Tom Hayes posed for a photo at an energy forum held in Lakewood. The energy forum was one of 22 energy assistance events sponsored by New Jersey Natural Gas to provide information on available resources.

NJ SHARES’ Barbara Gomes presented at the Atlantic City Electric (ACE) Energy Assistance Summit, held in May’s Landing. She showcased the one page, Utility Program Eligibility Guidelines for all available programs to more than 100 representatives from non-profit and government agencies. This event was one of thirty energy assistance specific events that NJ SHARES participated in and ACE sponsored for the communities who were hit hard by the casino industry job losses.
NJ SHARES is committed to training our community based organizations, government agencies and legislative offices each year on our programs. Through site visits, trainings and group meetings, we provide the necessary information for our agencies to successfully apply eligible clients for NJ SHARES’ programs.

2016 brought NJ SHARES the opportunity to work with PSE&G to provide outreach and education on the Comfort Partners program to Mercer County residents who received assistance from NJ SHARES programs and who also may qualify for free energy efficiency measures.

The pilot program gave NJ SHARES a new way to highlight the importance of National Energy Action Month as we continue to advocate for energy efficiency. By working to educate New Jersey residents and others on the critical need to maintain a clean environment, we encourage those we serve to be aware of their energy consumption levels.

The New Jersey Comfort Partners Program, offered through the New Jersey Board of Public Utilities, is a free energy saving education program and is available to qualified low-income customers. In addition to learning about ways to conserve energy and make their homes more energy efficient, participants may receive energy savings products (determined on a home-specific basis) such as efficient lighting products, water heaters, insulation and more, all installed free of charge.

Pictured is NJ SHARES’ Jim Jacob at one of nine PSE&G sponsored energy assistance conferences which provided an opportunity for our agency partners to convene and learn about program updates as well as other resources to help a household budget.

Pictured are representatives of community based and government agencies who learned about NJ SHARES programs at the Atlantic City Electric Energy Assistance Summit.

NJ SHARES’ Dena Shipley, joined Cesar Diaz from the Mercer County Home Energy Assistance Program, Brian O’Connor from the New Jersey Comfort Partners Program and Awilda Gailiano from the Puerto Rican Action Board at the Interfaith Caregivers of Mercer County workshop in Trenton entitled Energy Assistance: “Don’t Be Left Out in the Cold.” Workshop participants learned how to manage, save and receive support for energy expenses from the experts.
NJ SHARES’ GRANT IMPACT

DESPITE THE LARGE PAYMENT RESPONSIBILITY RECIPIENTS FACED AFTER RECEIVING THEIR GRANTS, MANY WERE SUCCESSFUL IN MEETING THEIR UTILITY OBLIGATIONS. IN THE YEAR FOLLOWING GRANT RECEIPT:

90% IS THE AVERAGE AMOUNT RECIPIENTS WERE ABLE TO PAY OFF THEIR CURRENT BILL.

NATIONALLY

NJ SHARES joined approximately 600 colleagues in the non-profit, utility and government sectors during the National Energy and Utility Affordability Conference (NEUAC) held in Denver, Colorado. NJ SHARES presented on our successful initiatives and best practices that help low and moderate income households address their energy burden.

Jim Jacob presented with Jim Dieterle, AARP National Volunteer, on the Escheats Legislation that has brought energy assistance funds to many vulnerable households in several states. They highlighted the opportunity for states, utilities and consumer groups to gain millions of dollars in additional energy assistance through a redirection of utility escheats. Such a redirection, as modeled in New Jersey for the past dozen years, could help tens of thousands of families otherwise struggling to pay their electric and natural gas utility bills and in danger of losing their utility service.

NJ SHARES’ Jim Jacob pictured above and below, and AARP’s Jim Dieterle below, stressed that significant energy assistance funding is awaiting states where utilities and consumer groups would be willing to work together to help vulnerable populations in a financial crisis with their utility bills.
COMMUNITY OUTREACH

Our collaborations enable us to work together with more than 222 organizations to provide holistic solutions for families and individuals that need our services throughout our state’s communities. To educate the public on our programs, NJ SHARES participated in 300 community events in 2016.

NJ SHARES, along with our utility partners actively participate in a variety of outreach and community events throughout the state in order to get as much information out to households who may need our help.

ATLANTIC COUNTY:

The closing of the Taj Mahal Casino is the fifth casino closing since 2014 with a total of 10,000 jobs lost in Atlantic City. To bring information on our programs and resources, NJ SHARES, along with our community partners conducted concentrated outreach in South Jersey to educate the affected communities and more than 3,000 casino workers, including more than 1,000 Local 54 members – cooks, housekeepers, bellmen, bartenders, cocktail servers and other service workers.

Taking applications at the Atlantic City Convention Center are NJ SHARES’ Kimberly Warrick and Alisa Guenther from Spruce Family Center for Success.

Pictured at an Energy Assistance Event are Cindy Herdman Ivins President and CEO of Family Service Association, Caitlyn Baldwin New Day Family Service Director, Alita Corbett Atlantic City Electric, Jason Smith Legislative Aide for Assemblywoman Gove and Kimberly Warrick NJ SHARES Director of Client Services.

NJ SHARES TAKES APPLICATIONS AT THE HAMILTON MALL

Partnering with the United Way, Atlantic City Electric, New Jersey American Water, the Family Service Association and South Jersey Gas, NJ SHARES was at the Hamilton mall to meet with and take applications for families in Atlantic County who need our services.

Pictured at the event are NJ SHARES partners (from left) Peter Eschbach NJAW, Ashley Smith Family Service Association, Dena Shipley NJ SHARES, Fran Wise United Way and Alita Corbett Atlantic City Electric.

BERGEN COUNTY:

NJ SHARES exhibited our programs to approximately 3,000 seniors at the Annual Senior Citizens Picnic sponsored by the Bergen County Department of Human Services Division of Senior Services and held at the Van Saun County Park in Paramus.

BURLINGTON COUNTY:

NJ SHARES’ exhibited at the 17th Annual Burlington County Senior Expo. Pictured at the event is Freeholder MaryAnn O’Brien as she talks to the local seniors.

CAMDEN COUNTY:

Catholic Charities Diocese of Camden joins the NJ SHARES network of partner agencies. Pictured are Adam Fishman, Case Manager for Catholic Charities and Dena Shipley, NJ SHARES’ Outreach Coordinator.

CAPE MAY COUNTY:

NJ SHARES exhibited at the 11th Annual Cape May Healthcare Resource Day as well as the Cape May County Housing Resource Fair for Sandy impacted residents. Pictured at the Healthcare Resource Day are (from left) NJ SHARES’ Dena Shipley, Jasmin Velazquez from Puerto Rican Action Committee and Alita Corbett from Atlantic City Electric.
CUMBERLAND COUNTY:

Pictured at the Cumberland County Energy Assistance Day are Assemblyman Bob Andrzejczak, Judy Rogozinski and Altia Corbett from Atlantic City Electric and Assemblyman R. Bruce Land.

ESSEX COUNTY:

NJ SHARES’ Barbara Gomes spoke to New Jersey Devils Fans about energy, telephone and water assistance at a table on the concourse of the Prudential Center during a hockey game that highlighted NJ SHARES.

GLOUCESTER COUNTY:

NJ SHARES participated in the Gloucester County Energy Expo. Pictured are NJ SHARES’ Jim Jacob and Dena Shipley; Altia Corbett from Atlantic City Electric and Bernadette Blackstock from the People for People Foundation.

HUDSON COUNTY:

Joining with our partners, Jersey City Department of Health and Human Services, Puertorriqueños Asociados for Community Organization, Inc. (PACO) and PSE&G, NJ SHARES showcased programs at the Hudson County Super Storm Sandy Outreach Day held at St. Lawrence Church Hall hosted by Catholic Charities Archdiocese of Newark.
HUNTERDON, MERCER, MIDDLESEX & SOMERSET COUNTIES:

NJ SHARES’ PROGRAMS HIGHLIGHTED AT DISTRICT 16 & DISTRICT 17 JOB FAIR

Our partners at the Puerto Rican Association for Human Development (PRAHD) hosted their third annual African American History Month Celebration at their office in Perth Amboy. Special guests included Lieutenant Governor Kim Guadagno, Dean Schomburg and Adrian A. Council, Sr. publisher of The Positive Community Magazine. Pictured here from left are New Jersey Lieutenant Governor Kim Guadagno; Ciro Scalera, Government Affairs Director for the Laborer’s International Union of North America; NJ SHARES Kimberly Warrick and Yvonne Lopez, Executive Director of PRAHD.

MIDDLESEX COUNTY:

NJ SHARES engaged community at Menlo Park Mall event

NJ SHARES’ Kimberly Warrick and Assemblyman Danielson are pictured at the District 16 and District 17 Job Fair to help residents who remain unemployed or underemployed with available resources.

MERCER COUNTY:

NJ SHARES’ Kimberly Warrick and Assemblyman Danielson are pictured at the District 16 and District 17 Job Fair to help residents who remain unemployed or underemployed with available resources.

NJ SHARES attended Ambassador Phil Murphy’s Town Hall at The College of New Jersey in Ewing.

NJ SHARES’ Barbara Gomes and Dena Shipley are pictured here at the Menlo Park Mall where they spoke to neighbors about assistance programs and resources that are available to help ease their home energy burden. Many who struggle with heating costs spend time at their local malls to conserve energy at home and warm up for a few hours.
NJ SHARES talks to more than 500 seniors at the Annual Senior Health & Fitness Walk in Edison, hosted by the Middlesex County Office of Aging & Disabled Services.

NJ SHARES exhibited our programs to thousands of people with disabilities, their families, caregivers, seniors, wounded veterans and healthcare professionals at the three day Abilities Expo held at the New Jersey Convention & Expo Center in Raritan.

MONMOUTH, MORRIS AND OCEAN COUNTIES:

New Jersey Natural Gas hosted 22 Energy Assistance Application Days throughout their service territory in Monmouth, Morris and Ocean counties. Along with other partner agencies, NJ SHARES was on hand to take applications and provide information about our programs.

The Family Food Relief of New Jersey and Sun National Bank hosted two Financial Literacy Education Events at FirstEnergy Stadium in Lakewood. At the first event in April, NJ SHARES’ Jim Jacob joined Mariya Burnell from Sun National Bank, NJ SHARES’ Dena Shipley and Rachel Lefkowitz from Sun National Bank to educate attendees on NJ SHARES programs and other resources.

The second Family Food Relief event in September, NJ SHARES’ Dena Shipley, Sun National Bank’s Rachel Lefkowitz and NJ SHARES’ Barbara Gomes joined in providing program information.

Pictured at the Energy Assistance Day in Little Egg Harbor are Dena Shipley from NJ SHARES, Luisa Sala, Gregory Seitz and Bill Bradshaw, all from New Jersey Natural Gas and Alita Corbett, from Atlantic City Electric.
NJ SHARES provided program information to attendees of the Somerset Disability Fair hosted by the Somerset County Office on Aging and Disability Services held in Manville. The Pow Wow celebrated the culture of American Indians.

SOMERSET COUNTY:

NJ SHARES was pleased to participate in an Energy Assistance Day hosted by Assemblywoman Shavonda E. Sumter, Senator Nellie Pou and Assemblyman Benjie E. Wimberly in Paterson. Pictured (from left) Kimberly Warrick NJ SHARES, a constituent, Linda Ellis NJ SHARES, Yvette Roland Chief of Staff for Assemblyman Wimberly and Marilyn Frierson Director of Constituent Relations for Assemblywoman Sumter.

SALEM COUNTY:

NJ SHARES joined our partners at the United Way of Salem County for their 2nd Annual Resource Fairs held in Salem and Penns Grove.

PASSAIC COUNTY:

NJ SHARES provided program information to attendees of the Somerset Disability Fair hosted by the Somerset County Office on Aging and Disability Services held in Manville.

Pictured are (seated from left) Martha Nealer of United Way of Salem County, Alita Corbett from Atlantic City Electric and (standing from left) NJ SHARES’ Dena Shipley and Tisha Owens of The Salvation Army.
Verizon NJ highlighted the Communications Lifeline Program as a sponsor of the Newark Regional Business Partnership’s (NRBP) annual gala, held at the Newark Museum. NJ SHARES’ Client Services Call Center, in partnership with Verizon NJ since 2005, administers the Communication Lifeline Program by providing application and enrollment services to thousands of households annually. NJ SHARES was thrilled to join our corporate and community partners at the formal event.

**INFORMATION AND REFERRAL**

NJ SHARES’ approach to connect clients with the services they need provides a holistic solution for households in crisis. Our Client Services Call Center is one such solution – providing wrap around services for clients. Our call center representatives assist clients with enrollment, as well as information and referral opportunities. We help clients, who are income eligible or who are receiving benefits from one of eight programs that qualifies their eligibility, to enroll and certify for Verizon’s Communications Lifeline Program. Additionally, we provide information and guide our clients on the benefits of the Low Income Home Energy Program (LIHEAP), Medicaid, Supplemental Nutrition Assistance Program and various other resources.

**NJ SHARES HIGHLIGHTED AT THE NEWARK REGIONAL BUSINESS PARTNERSHIP’S ANNUAL GALA**

**UNION COUNTY:**

NJ SHARES spoke to Union County residents at the Union County Department of Human Services Annual Health Fair held at the Rahway Senior Center (pictured above) and at the Elizabethport Community Center Resource Fair (pictured below).
NJ SHARES BOARD OF TRUSTEES

EXECUTIVE COMMITTEE:

Alita T. Corbett  
Chairperson  
Atlantic City Electric  
An Exelon Company

Barbara Shissias  
First Vice Chairperson  
Jersey Central Power & Light, a FirstEnergy Company

Michael Swazye  
Second Vice Chairperson  
Member At Large

Joan Sweeney  
Secretary  
South Jersey Gas

Gregory L. Seitz  
Treasurer  
New Jersey Natural Gas

BOARD MEMBERS:

James Dieterle  
AARP Volunteer

Sheldon Presser  
Advocates for Children of New Jersey

Robin Rodriguez  
Bayada Nurses

Richard Ferreira  
Catholic Charities

Harold Garwin, Esq.  
Community Health Law Project

Michael Vogel  
Elizabethtown Gas

Mayor Janice Mironov, Esq.  
League of Municipalities

Reverend Sara Lilja  
Lutheran Episcopal Advocacy Ministry

Edward Miller  
Fuel Merchants Association of New Jersey

Jacob Toporek  
New Jersey State Association of Jewish Federations

Michael Nardo  
PNC Bank

Claire Bartolomeo  
Public Service Electric & Gas

Linda Feger  
Rockland Electric

Thomas R. Brugger  
Sun National Bank

Brenda Beavers  
The Salvation Army

Gina LaPlaca, Esq.  
Verizon New Jersey

ALTERNATES TO THE BOARD:

Lisa Culhane  
Rockland Electric

Heather Green  
The Salvation Army

Luisa Sala  
New Jersey Natural Gas

NJ SHARES Executive Committee pictured from left to right are Jim Jacob, Alita T. Corbett, Gregory L. Seitz (back row) Joan Sweeney and Michael R. Swayze. (Barbara Shissias is not pictured.)

NJ SHARES Board of Trustees pictured from left to right: Jacqueline Berger, Michael Swayze, Mayor Janice Mironov, Gregory L. Seitz, Jacob Toporek, Heather Green, Joan Sweeney, Claire Bartolomeo, Alita T. Corbett, Richard Ferreira, Harold Garwin, James Dieterle and Michael Nardo.
Sun National Bank joins NJ SHARES Board

“Sun National Bank is pleased to support the efforts of NJ SHARES in helping neighbors afford their utility bills,” said Tom Brugger, CFO Sun National Bank. “I personally look forward to doing what I can to help NJ SHARES execute their wonderful mission.”
Our work is not possible without the support of many who we call Neighborhood Heroes. We are grateful for the warm hearts of our legislators, community partners and agencies, along with our corporate, foundation and individual supporters. It is because of their generous support that we are able to provide our New Jersey neighbors with the financial assistance, support and resources they need in order to stay safe in their homes.

These events are a great opportunity for us to engage our donors and supporters within their communities and share the direct impact our assistance programs make on our neighbors in need.

The Tun Tavern in Atlantic City hosted a Dine To Donate event for NJ SHARES. The event welcomed attendees of the Low Income Home Energy Assistance Program Conference, which was being held in Atlantic City during that same week. With all proceeds from the event going to Atlantic County residents in need of assistance with their energy bills, it was a night of celebration of our joint efforts to help New Jerseyans remain safe in their homes as they resolve their financial crisis. Guest Bartenders, Atlantic City Mayor Don Guardian, Gina LaPlaca, NJ SHARES Board member from Verizon and Bill Bradshaw from New Jersey Natural Gas made the night fun while talking about the good work we do at NJ SHARES.

The TGI Friday’s in Morganville and the Tun Tavern in Atlantic City both hosted “Dine to Donate” events to benefit NJ SHARES.

Mayor Don Guardian (middle) guest bartends while NJ SHARES’ CEO Jim Jacob and Alita Corbett from Atlantic City Electric talk to him about NJ SHARES energy assistance programs.

Barbara Shissias from JCP&L, a FirstEnergy Company and Vice Chairperson of NJ SHARES (pictured on left) with her family at the TGI Friday’s Dine to Donate event.

Gina LaPlaca, NJ SHARES Board member from Verizon bartends in support of NJ SHARES assistance programs.
NJ SHARES supporters dine at the Tun Tavern. Pictured are Claire Bartolomeo PSE&G, Gina O'Donnel Elizabethtown Gas, and New Jersey Natural Gas' Bill Bradshaw, Gregory Seitz and Luisa Sala.

Bill Bradshaw of New Jersey Natural Gas welcomes NJ SHARES supporters as a guest bartender at the Tun Tavern Dine to Donate Event.

Gabriella Carcamo, President of the Old Bridge Elementary School’s K-Kids Club, helped support NJ SHARES at the event and is photographed here (left) with her mother Sandra Carcamo (right) and Barbara Gomes, NJ SHARES' Development Director (center).

Pictured in the PSE&G Box at the New Jersey Devils game are Jim Jacob President and CEO (center) with Board Members Jacob Toporek (left) and James Dieterle (right). The Devils hosted a game to raise awareness and funds for NJ SHARES.

Pictured at the NJ SHARES Night hosted by the New Jersey Devils are Christine Aughenbaugh, Barbara Gomes, Olivia Martin, Alison Martin and Erin Smith.

NJ SHARES supporters dine at the Tun Tavern. Pictured are Claire Bartolomeo PSE&G, Gina O'Donnel Elizabethtown Gas, and New Jersey Natural Gas’ Bill Bradshaw, Gregory Seitz and Luisa Sala.
### UNRESTRICTED NET ASSETS, REVENUES, GAINS AND OTHER SUPPORT:

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### EXPENSES

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*Subject to verification by annual independent audit.*

Contributions from individual donors go toward energy assistance and may qualify for a dollar–for–dollar match by the individual’s utility company.

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**OUR CORPORATE AND FOUNDATION SUPPORTERS**
“Unforeseen circumstances affect us all, and it’s thanks to NJ SHARES that residents of New Jersey don’t have to worry about those struggles affecting their ability to provide clean water and electricity in their homes for their families,” said Maria Tramo, Investors Bank Assistant Vice President, Branch Manager – West Trenton. Pictured on the left, is Maria Tramo, NJ SHARES’ Jim Jacob and Barbara Gomes.

NJ SHARES President and CEO Jim Jacob pictured with PNC Bank and NJ SHARES Board member Michael Nardo.

David Lodato from the Credit Union of New Jersey with NJ SHARES’ Jim Jacob.
Assemblyman Benji Wimberly (D) from the 35th Legislative District: – “NJ SHARES is part of the fabric of this state and has made efforts to raise awareness of energy consumption and methods in which individuals, families and businesses can conserve energy. Conserving energy will have a positive impact on the amount of money individuals, families and businesses spend on energy bills.

I introduced an Assembly Joint Resolution, during the 216th Legislature – AJR81 – that designates October of each year as “New Jersey Energy Action Month” to increase the public’s awareness of issues concerning energy security, energy efficiency, climate change, the environmental consequences related to energy consumption and conservation, and to celebrate New Jersey’s clean energy industries.”

Assemblyman Chris Brown and NJ SHARES Kimberly Warrick pictured at an energy assistance event in Egg Harbor Township.

Assemblyman Chris A. Brown (R) from the 2nd Legislative District – “I am proud of my district office, which serves an ‘intake agency’ for NJ SHARES.

The middle-class families and retirees in Atlantic County continue to face tough times with unacceptable unemployment and foreclosure rates. I am grateful that NJ SHARES is helping struggling low to moderate income families, seniors and retirees in Atlantic County keep the heat and the lights on.”

Assemblyman Vincent Mazzeo (D) 2nd Legislative District – “My office is proud to be a partner with NJ SHARES to provide and inform my constituents of the assistance that NJ SHARES offers.

I applaud NJ SHARES and their hard working staff for all they have done in our area. NJ SHARES is always ready to help our middle class families and we are lucky to have them as advocates in our community and the State of New Jersey.”

Pictured with Assemblyman Mazzeo (Center) are Atlantic City Electric’s Alita Corbett (left) and NJ SHARES’ Kimberly Warrick (right).
NJ SHARES is fortunate to partner with 222 agencies and legislative partners who administer case management and enrollment services for households in crisis.

NEW JERSEY ASSEMBLY

Robert Andrzejczak
Robert Auth
Arthur Barclay
Daniel R. Benson
Jon M. Bramnick
Chris A. Brown
Christopher J. Brown
Anthony M. Bucco
John J. Burzichelli
Ralph R. Caputo
Marlene Caride
Michael Patrick Carroll
Annette Chaparro
Nicholas Chiaramwitotl
Jack M. Ciattarelli
Herb Conaway, Jr.
Craig J. Coughlin
Ronald S. Dancer
Joe Danielsen
Wayne P. DeAngelo
BettyLou DeCroce
John DiMaio
Joann Downey
Joseph V. Egan
Timothy J. Eustace
Thomas P. Giblin
DiAnne C. Gove
Gerald B. Green
Louis D. Greenwald
Reed Gusciora
Amy H. Handlin
Jamel C. Holley
Eric Houghtaling
Joe Howarth
Valerie Vainieri Huttle
Mila M. Jasey
Angelica M. Jimenez
Gordon M. Johnson
Patricia Egan Jones
Robert Karabinchak
Sean T. Kean
James J Kennedy
Joseph A. Lagana
Pamela R. Lampitt
R. Bruce Land
Eliana Pintor Marin
Vincent Mazzeo
Gregory P. McGuckin
John F. McKeon
Paul D. Moriarty
Gabriela M. Mosquera
Raj Mukherji
Nancy F. Munoz
Elizabeth Muoio
Decklan J O’Scanlon Jr
Sheila Y. Oliver
Erik Peterson
Gail Phoebus
Nancy J. Pinkin
Vincent Prieto
Annette Quijano
David P. Rible
Maria Rodriguez-Gregg
Kevin Rooney
Brian E. Rumpf
David C. Russo
Gary S. Schaer
Holly Schepisi
Troy Singleton
Parker Space
Shavonda E. Sumter
Adam J. Taliaferro
Cleopatra G. Tucker
Bonnie Watson
Jay Weber
Benjie E. Wimberly
John S. Wisniewski
David W. Wolfe
Andrew Zwicker

NEW JERSEY SENATE

Dawn Marie Addiego
Diane B. Allen
Christopher “Kip” Bateman
James Beach
Jennifer Beck
Anthony R. Bucco
Gerald Cardinale
Richard J. Codey
Christopher J. Connors
Nilsa Cruz-Perez
Sandra B. Cunningham
Nia H. Gil Esq
Bob Gordon
Linda R. Greenstein
James W. Holzapfel
Thomas H. Kean, Jr.
Joseph M. Kyrillos, Jr.
Raymond J. Lesniak
Fred H. Madden, Jr.
Steven V. Oroho
Kevin J. O’Toole
Joseph Pennacchio
Nellie Pou
Ronald L. Rice
Teresa M. Ruiz
Nicholas J. Sacco
Paul A. Sarlo
Nicholas P. Scutari
Robert W. Singer
Bob Smith
Brian P. Stack
Stephen M. Sweeney
Samuel D. Thompson
Shirley K. Turner
Jefferson Van Drew
Joseph F. Vitale
Loretta D. Weinberg
Jim Whelan
“NJ SHARES will assist us with our mission to deliver comprehensive solutions to homelessness by strengthening families and building our communities,” said Executive Director Debbie-Ann Anderson.

Pictured are Jackie Crespo, Cutbert Ashby, Gariella Gomez, Leslie Price, Kera Thomas, Mercy Mwaura, Colleen Myrie, Kadian Peynado and LaQuanna Webb.

“New Jersey SHARES is a good program for our families in crisis who do not qualify for other State or Federal programs. The majority of clients that we see are referred by the utility companies and are not even aware that they qualify for assistance,” said Damaris Ramirez, Cathedral Community Development Corporation Program Director.

Pictured are Lamia Whitehead, Daramis Ramirez, Juana Kearney and Anamar Burgos.

“Our partnership with NJ SHARES gives us an opportunity to expand assistance to households who are struggling to remain sustainable. This population has very limited resources, and NJ SHARES assistance is often critical to individuals and their families,” said Greater Berger County Community Action Program Assistant Manager of Energy Assistance, Claudia Vasquez, who also serves on the NJ SHARES Agency Advisory Council.

“NJ SHARES will assist us with our mission to deliver comprehensive solutions to homelessness by strengthening families and building our communities,” said Executive Director Debbie-Ann Anderson. Pictured are Jackie Crespo, Cutbert Ashby, Gariella Gomez, Leslie Price, Kera Thomas, Mercy Mwaura, Colleen Myrie, Kadian Peynado and LaQuanna Webb.

| Agency Partners |

Alliance Center for Independence
Atlantic Care Behavioral Health
Hammonston Family Success Center
Bayonne Economic Opportunity Foundation
Bethel Development Corporation
Bloomfield Department of Health and Human Services
Borough of Lincoln Park – Mayor’s Office
Boys and Girls Club – Garfield
Boys and Girls Club – Vineland Township
Brick Senior Outreach Services
Bromley Neighborhood Civic Center
Burlington County Community Action Program, Inc.
Camden City Independent Living Center, Inc.
Camden County Council on Economic Opportunity, Inc.
CASA PRAC, Inc. (Puerto Rican Action Council)
Cathedral Community Development Corporation
Catholic Charities, Inc. – SUEZ Canes – Delaware
Catholic Charities-Archdiocese of Newark-Essex Parish Access Center
Catholic Charities-Archdiocese of Newark-Union Parish Access Center
Catholic Charities – Diocese of Camden
Catholic Charities – Diocese of Metuchen
Catholic Charities – Diocese of Trenton
Catholic Family and Community Services
Center for Food Action
Center for Independent Living of South Jersey
Christian Caring Center, Inc.
“It is truly a great honor that we are able to form this partnership. NJ SHARES programs are in line with our community development mission and will bring tremendous social benefits for our clients, families and communities of Cumberland, Gloucester, Salem, Atlantic and Cape May counties”, said Tyrese Gould Jacinto NAAC President. Pictured are Annalyse Cooper, Tyrese Gould Jacinto and Lu-Ann Giner.

“It is truly a great honor that we are able to form this partnership. NJ SHARES assistance programs can help with some of the economic challenges that are often obstacles for families who are working, yet still struggling to provide the necessities, such as a warm home, childcare and nourishment,” said Mrs. Barnes-Coleman, Owner/Executive Director. Pictured are Sharnica Coleman and Yashica S. Smith.
"The NJ SHARES program helps low to moderate income households remain on their financial footing during a temporary crisis which supports our efforts to reduce our residents’ income instability and help people gain the income and financial tools to thrive," said Martha Nealer, Assistant Director of Corporate and Community Engagement for the United Way of Salem County.

“We feel fortunate to add NJ SHARES assistance programs to the support services we provide to the Union and Essex County Communities,” said Zaid Bettis, Liberalis Growth House Executive Director pictured here with NJ SHARES’ Dena Shipley.

“Utility assistance is crucial for families still recovering from Super Storm Sandy and SBP is excited to be partnering with NJ SHARES to ease the burden of recovery for our clients,” said Kevin McGee Director of SBP New Jersey. Pictured from SBP are Kaylen Ashcraft, Micah Harrklou, Mustafa Faheem, Christina D’Auria and Maura Clark.
“We truly believe that partnerships like this are what our community needs to maximize resources and help those in need,” said Richard and Phyllis Pease, Envoys in Charge – The Salvation Army in Trenton and West Central Region Coordinators. Pictured are Envoy Richard Pease, NJ SHARES’ Dena Shipley and the Salvation Army’s David Simmons.

“The Saint Peter Claver Conference Mother of Mercy Parish in Asbury Park has partnered with NJ SHARES since 2004,” said Brenda Terrell, Vice President of the Conference. Ms. Terrell continued, “We discreetly aide needy individuals by making personal visits to homes and hospitals. Our assistance is not limited to financial aid, immediate needs of food, clothing, shelter and medical care as well as the underlying causes of the distress. We often work in conjunction with other churches and social service agencies in the area.” Pictured are Claudia Brown, Brenda Terrell, Elizabeth Upperman and Michael Williams.
“Thank you NJ SHARES! Recently, I lost my spouse from cancer treatment complications and since then, I found myself responsible for everything. My income was nearly cut in half and it has taken some time to try to get things in order.

I cut back on every expense that I could, but it still wasn’t enough to keep me afloat. Finally, I went to the Center for Food Action in Bergen County and they guided me through the process of applying for a NJ SHARES grant along with pairing me with other resources.

The financial help that I received from NJ SHARES to help pay for my utilities removed the stress and pressure that I was feeling about how I could be able to pay this bill. Now I am able to work out a realistic budget so I can handle the bill payments in the future.”

L.D. –Garfield, Bergen County